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Interroll Holding AG
Half-year results 2015

Web Conference, 7 August 2015

Highlights H1/2015

- **9.1% net sales growth in the Group** (18.5% in local currencies)
- **22.4% net sales growth in the Americas region**
  Business consolidation (USA, Canada) completed in 2014
- **14.7% net sales growth in the Asia-Pacific region**
  Business in China further strengthened
- **Global sales and production footprint further expanded**
  EMEA 61%, Americas climbs to 27% and Asia-Pacific to 13%
- **Ceased one-time expenses of CHF 3.5 million incurred in H1/14**
- Stringent cost control and significant productivity increases:
  net income +78.8%

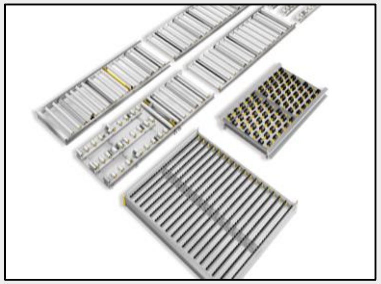
Strong focus on product portfolio and key customer industries continued

Rollers

Drives

Conveyors & Sorters

Dynamic Storage



Focused product portfolio, manufactured in 13 locations and sold to more than 23,000 customers worldwide

Airports

Courier, Express, Post

Food & Beverage

Distribution & Warehouse

Strategy delivered
Americas consolidation completed

- **Consolidation of production completed**
  (Jeffersonville, USA, and Concorde, Canada, facilities shut down)

- **Ongoing expansion of sales force**

- **Integration of Interroll in Cañon City (former Portec):**
  Ongoing productivity increases following implementation of the Interroll Production System (IPS)

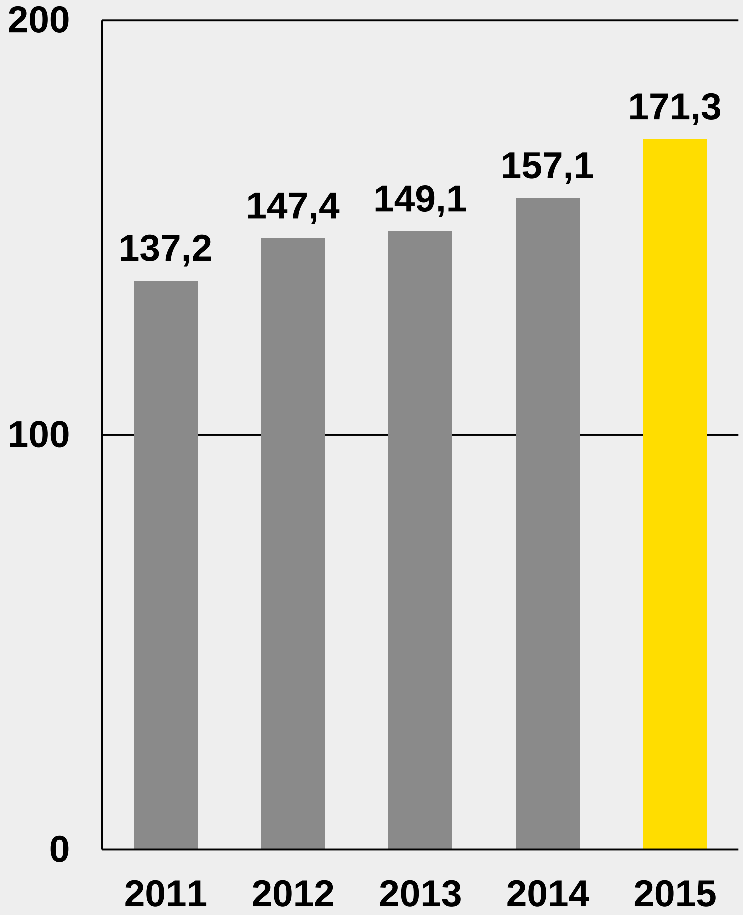
- **2013-15 investments of around USD 40 million are paying off**

Strategy delivered
Business in China further strengthened

- **Local sales, sourcing and engineering strengthened**
- **Integration of Interroll Shenzhen (former Pert Engineering):** Ongoing productivity increases following implementation of the Interroll Production System (IPS) and investments made to substantially increase capacities.
- **Furthermore, Interroll Shenzhen secured a significant belt curve frame order from S.F. Express in H1/15.**

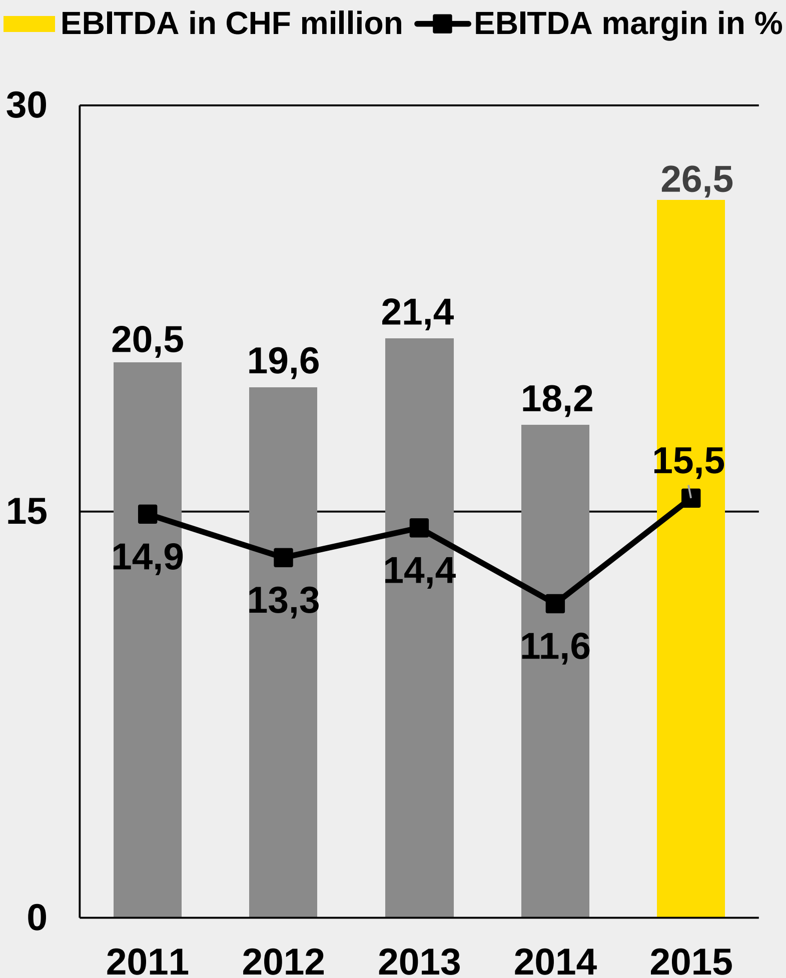
Net sales increased by 9.1% in reporting currency, CHF

Net sales in CHF million



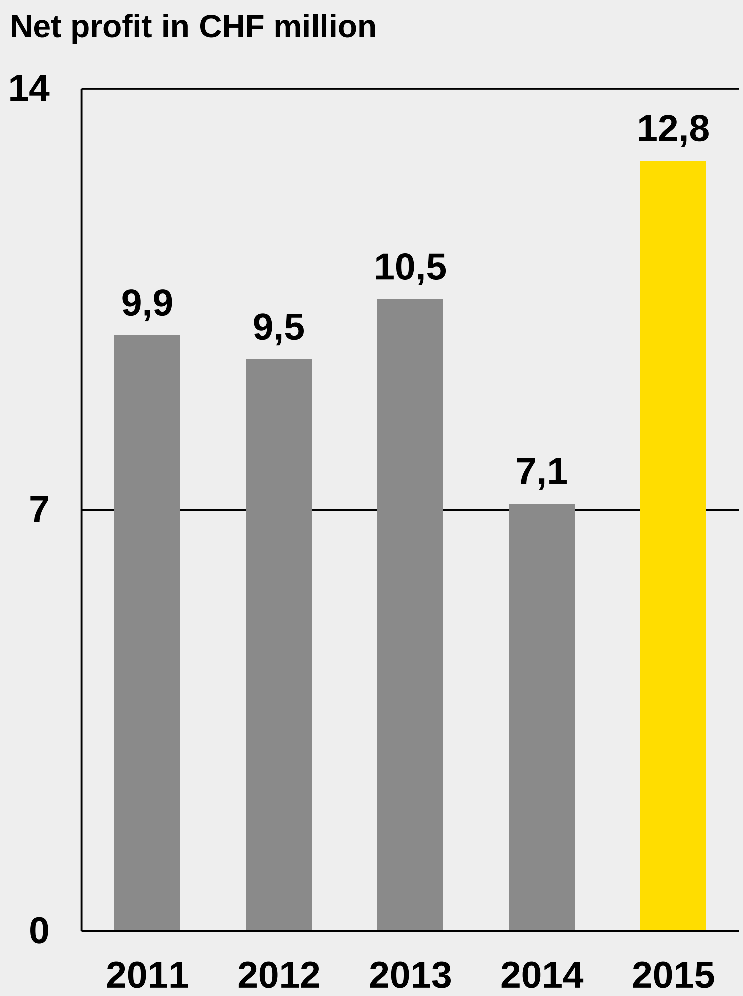
- **Strong net sales growth of 9.1%**
  in reporting currency, CHF
  (18.5% in local currencies)
- **2011-15 CAGR of 6.2% achieved**
  in reporting currency, CHF
- **All regions and product groups grew in local currencies**
- **Global footprint expanded**
  EMEA 61%, Americas climbs to 27% and Asia-Pacific to 13%

EBITDA boosted by strong sales and productivity increase



- **EBITDA +45.5%**
- **EBITDA margin of 15.5%**
- **Increases mainly due to**
  - Increased net sales
  - Cost savings, further increases in productivity
  - Ceased one-time expenses of CHF 3.5 million incurred in H1/14

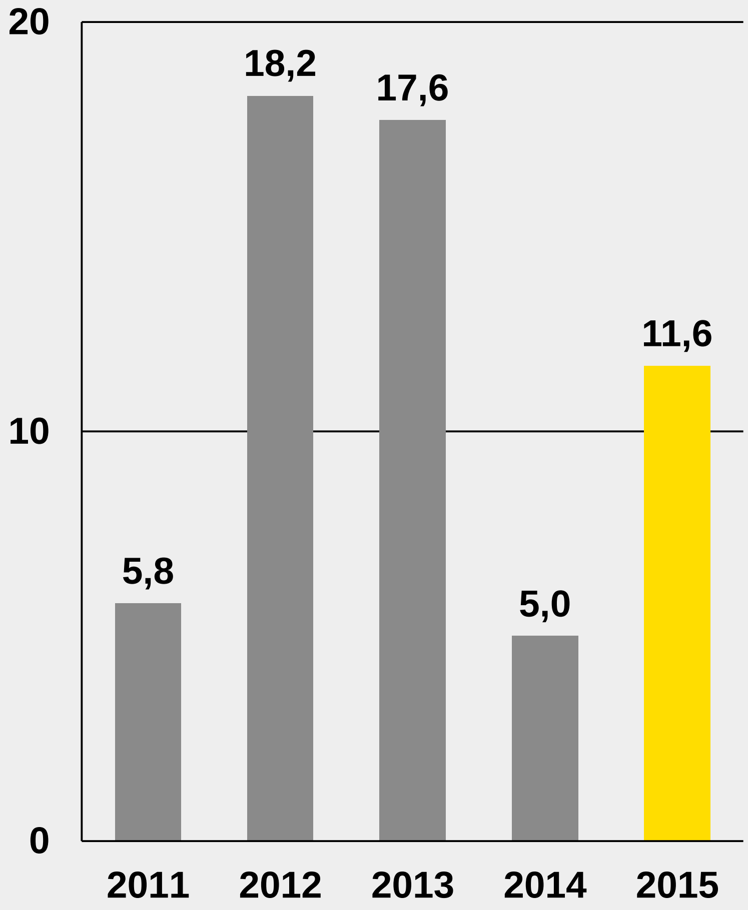
Sharp increase in net profit



- **Depreciation and amortisation expenses** slightly below H1/14
- **EBIT of CHF 17.5 million** (+99.7%)
- **EBIT margin of 10.2%**
  (5.6% in the previous year)
- **Positive financial result**
  (mainly foreign currency gains)
- **Net profit of CHF 12.8 million** (+78.8%)

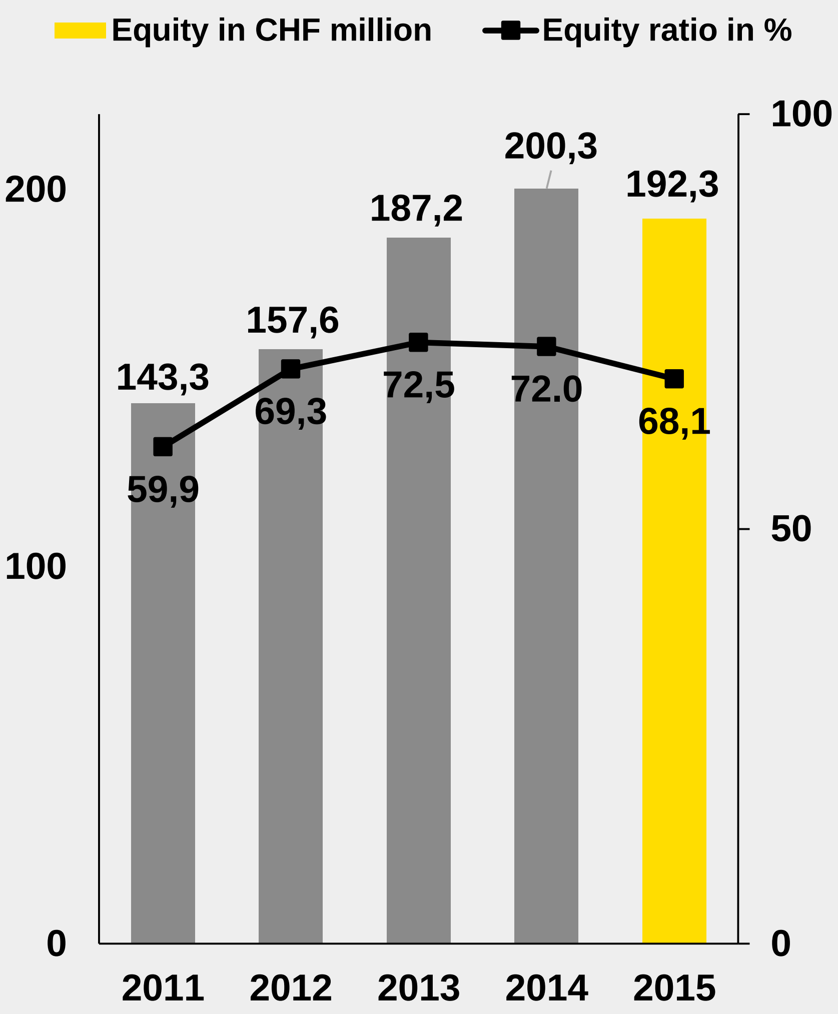
Improved operating cash flow

Operating cash flow in CHF million



- **Operating cash flow improved** by CHF 6.6 million to CHF 11.6 million
- **Negative free cash flow** of CHF 0.6 million mainly due to a new building under construction in Baal, Germany (which will serve as Research & Development Center, the Interroll Academy and as rubber lagging facility).

Shareholders' equity affected by negative currency translation effects



- **Equity decline** mainly due to negative currency translation effects
- **Decision by the Annual General Meeting in May 2015** to reduce the par value per share from CHF 10 to CHF 1
  - Payout of CHF 7.7 million to shareholders in mid-August 2015

New Modular Conveyor Platform (MCP), Outlook

- **MCP roll-out in Europe realised in 2014**
  (customer expectations are exceeded)

- **Gradual MCP launch in Asia and the USA planned for H2/15**

In view of its strong performance and the order intake in H1/15, Interroll is optimistic about H2/15.
Less one-time expenses from the previous year will fall away in H2/15.
The full positive impact from the MCP roll-out is only expected in 2016.

Questions & answers

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